

Avigilon Plus Program

Benefits & Requirements Summary

		PREFERRED	PREMIER	ELITE	ELITE PLUS
BENEFITS					
SALES	MSRP Discount	Contact your Avigilon Sales Representative for details			
	Requalification Rebate	n/a	✓	✓	✓
	Partner Resource Center Access	✓	✓	✓	✓
MARKETING	Welcome Kit	✓	✓	✓	✓
	Monthly Newsletter Emails	✓	✓	✓	✓
	Marketing Collateral <i>(via Avigilon website)</i>	✓	✓	✓	✓
	Co-Branded Marketing Collateral <i>(via Avigilon Partner Resource Center)</i>	✗	✓	✓	✓
SUPPORT	Advance Product Replacement	✓	✓	✓	✓
	24/7 Technical Support	✓	✓	✓	✓
	Prioritized Technical Support ¹	✗	✗	✓	✓
TRAINING	Free Certification Training	✓	✓	✓	✓
	Free On-Site Training ²	✗	✗	✗	✓
REQUIREMENTS					
Annual Revenue Commitment		Contact your Avigilon Sales Representative for details			
Minimum Number of Avigilon Certified Staff		n/a	1	3	5
Quarterly Account Plan		✗	✗	✓	✓

To inquire about becoming an Avigilon Partner, complete the Partner Inquiry Form on the Avigilon website.

[avigilon.com/plus](https://www.avigilon.com/plus)

¹ To qualify, the Partner account will need to meet the tier's minimum Avigilon certified staff requirement, and the caller will need certification in Avigilon Control Center™ and/or Access Control Manager™ software.

² When contacting Avigilon Training, the Partner will need to verify the number of attendees, training room access, equipment and schedule availability.